

## Wedbush Securities Expands Equity Trading Team, Welcomes Director Ian Winer

- *Wedbush's Equity Trading Team welcomes Ian S. Winer formerly of Nomura Securities International*
- *Winer brings more than 16 years of equities experience to the firm's Los Angeles headquarters*

**Los Angeles, CA – October 23, 2012** – Wedbush Securities, one of the nation's leading independent broker-dealers and financial services provider, announced the addition of Ian S. Winer to its Equities Division as Director of Equity Trading. With more than 16 years of experience, Winer brings the sell-side and buy-side perspective to the firm's equities team. He previously served as a Managing Director at Nomura Securities International.

In this capacity, Winer will manage all aspects of trading for the Equities Division including the management and supervision of all sales traders and position traders, and will be responsible for the management of capital commitment and risk controls. He is also charged with increasing the firm's interactions with equity clients, drawing from his extensive industry-wide relationships.

"This is a competitive business where you need to demonstrate high levels of accountability and intensity to thrive. We found that in Ian," said Wedbush's Sheri Kaiserman, Head of Equities and recent recipient of the [Trader's Magazine Excellence in Leadership Award](#). "His proven track record of building a successful cash trading business, coupled with his equity trading expertise in technology, media and telecommunications made him the ideal candidate to lead our trading effort."

"In this turbulent environment, quality research and service have taken on a heightened level of importance and Wedbush is 100% committed to being a valued and trusted partner for its clients," said Ian Winer, Director of Equity Trading. "Wedbush provides a world class research product as part of a best in class investment bank. I'm excited to leverage my experience to help the firm's customers in their investment process."

Wedbush Securities' industry leading Equity Trading team delivers superior investment ideas and strategies, exceptional market intelligence and best execution to our small-, mid- and large-cap clients. Its team covers more than 1,100 U.S. and European institutions through its Los Angeles, New York, Boston, San Francisco, Seattle, Dallas and Milwaukee offices.

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### **About Wedbush Securities**

Founded in 1955, Wedbush Securities is a leading investment firm that provides brokerage, clearing, investment banking, equity research, public finance, fixed income sales and trading, and asset management to individual, institutional and issuing clients. Headquartered in Los Angeles, with over 100 offices, the firm focuses on relentless service, client financial safety, continuity and advanced technology. Wedbush Securities is the largest subsidiary of holding company [WEDBUSH, Inc.](#), which also includes affiliated firms [Wedbush Bank](#), [Wedbush Capital Partners](#), [Wedbush Opportunity Partners](#) and [Lime Brokerage LLC](#). Follow us on Twitter [@Wedbush](#).